

British Columbia's **Indigenous Small Business Resources**

INDIGENOUS ENTREPRENEURSHIP: IT'S ROOTED IN HISTORY

Indigenous peoples have a long history of entrepreneurship in British Columbia. From thriving fisheries to international trade economies, the entrepreneurial spirit has existed for centuries.

In recent history, Indigenous owned and operated businesses are growing and succeeding in all sectors of the economy, from technology and agrifoods to forestry and Indigenous cultural tourism.

This handout provides information on small business startup and growth support services tailored to Indigenous entrepreneurs and small business owner needs. The list of services is not exhaustive, but it identifies resources to support all aspects of business startup and growth.

"With the assistance and support of Coast Opportunity Funds, Wei Wai Kum First Nation was able to expand our Community owned tourism business, the Thunderbird RV Park & Cottage Resort, by adding 4 luxury cottages

available for daily or weekly rentals and also adding an additional 18 full serviced RV sites.

These jobs are especially valued by Wei Wai Kum members as they enable people to work and live on the reserve, with ready access to extended family and all of the social supports this provides, and to be part of a workplace where Wei Wai Kum culture is so visibly present and celebrated."

~Wei Wai Kum Nation

Owner of Thunderbird RV Park & Cottage Resort, Campbell River QUICK REFERENCE GUIDE FOR INDIGENOUS Startup Growth **BUSINESS OWNERS AND ENTREPRENEURS** Create a business plan - conduct customer, product and customer research, prepare a budget **Business** Create an operating plan – location, staff, training, IT, supplies and materials **Planning** Choose a business structure — sole proprietor, partnership or corporation Contact the local band office or Indigenous organization for funding opportunities and advice **Business** Contact an Indigenous Financial Institution to explore financing options **Financing** Contact Business Development Bank of Canada or Community Futures Complete the business name application and registration at www.bcregistry.gov.bc.ca Business Choose a location and apply for a business licence with the local municipality Registration Obtain permits (building permit, food service permit) at www.bcbizpal.ca Set up the business — install furnishings and equipment, hire and train staff **Business** Market the business — create a brand, develop a website, promote and network **Operations** Hold a grand opening, celebrate **Business Launch**

Doing Business on Reserve?

Learn more about doing business on reserve by contacting the local band office. Seek advice from Indigenous Financial Institutions or the Business Development Bank of Canada.

Learn about B.C.'s workplace safety standards by contacting WorkSafeBC's small business liaison at 1-855-214-5438 and discover other helpful employer resources at www.WorkBC.ca/employers

the BC Ministry of Finance at 1-877-388-4440 and www.cra-arc.gc.ca/aboriginalpeoples/

B.C.'S INDIGENOUS BUSINESS RESOURCES





Skills Training



Advisory Services





Mentorship Support

Aboriginal Business Entrepreneurship and Skills Training Program

Skills training, advisory and mentorship services.

Phone: 250 352-3878 www.aboriginalbest.com/





Information and advice on business planning, financing and other economic development opportunities throughout B.C. Phone: 1 844 827-0327

www.nacca.ca/aboriginal-financial-institutions

Aboriginal Skills and Employment 🔪 🌈 📠 Training Strategy (ASETS)



ASETS links training needs to labour market demands, providing training, skills upgrading and job search assistance.

www.canada.ca/en/employment-social-development/services/ indigenous/asets.html

All Nations Trust Company (ANTCO)



Indigenous owned financial institution that offers business loans, and commercial mortgages, and advisory services for Indigenous entrepreneurs, businesses and communities.

Phone: 1 800 663-2959 www.antco.bc.ca/

BC Indigenous Business Awards



Celebrates and honours Indigenous businesses in B.C. www.bcachievement.com/award/bc-achievement-indigenousbusiness-award-2022

BC Indigenous Economic Development 🥄 🖿 🕏



Programs, training and funding for Indigenous businesses. Phone: 1 800 880-1022

www.gov.bc.ca/aboriginaleconomicdevelopment

Business Development Bank of Canada (BDC)



Access to business financing and advice through the BDC's Indigenous Banking Department.

Phone: 1 877 232-2269 (ask for Indigenous Banking Unit) www.bdc.ca

Canadian Council for **Aboriginal Business**

www.ccab.com/tfab/



Tools and financing for Indigenous business. Phone: 1 416 961-8663

First Citizens Fund Business Loan Program



Access to business loans for Indigenous-owned enterprises. Phone: 1 800 663-2959

https://www2.gov.bc.ca/gov/content/governments/ indigenous-people/first-citizens-fund

Futurpreneur **F**



Phone: 1 866 646-2922 www.futurpreneur.ca

Indigenous Business Directory



Increase business visibility and procurement opportunities by registering on this federal government supplier database.

www.ic.gc.ca/abd

Indigenous Business Advisory Centres



Advice and support on Indigenous business planning in the Kootenay, Northeast and Cariboo regions.

Phone: 1800880-1022

https://www2.gov.bc.ca/gov/content/governments/ indigenous-people/economic-development/business-advisorycentres

Indigenous Business and Investment Council



Access to a variety of resources to help start and grow your business including skills training and success stories.

www.bcabic.ca/

Indigenous Peoples in Trades Training



Learn about trades training opportunities for Indigenous peoples, read success stories and receive guidance from the Industry Training Authority Apprenticeship Advisors.

Phone: 1 866 660-6011

www.itabc.ca/indigenous-peoples-trades/overview

Indigenous Tourism B.C.



Resources for Indigenous entrepreneurs and communities in B.C. who are operating or looking to start a tourism business.

Phone: 1 877 266-2822

https://www.indigenousbc.com/

Innovation Canada



Provides a personalized list of funding, loans, tax credits, wage subsidies, internships and more in less than three minutes. http://innovation.canada.ca/

Junior Achievement BC



Entrepreneurship training and support or Indigenous youth. Phone: 604 688-3887 www.jabc.ca/

Métis Nation BC Economic Development Portal

Economic development information and business registry for Mets businesses and entrepreneurs.

Phone: 1 800 940-1150 http://ecdev.mnbc.ca

New Relationship Trust



Access business financing and economic development information for Indigenous enterprises in B.C.

Phone: 1877 922-3338

www.newrelationshiptrust.ca/initiatives/

Peace Hills Trust



Provides banking services for Indigenous entrepreneurs.

Phone: 250 769-9081

www.peacehills.com/Business/

WorkBC



Learn about Indigenous skills training programs, read success stories and access business and employment resources.

Phone: 1 877 952-6914

www.workbc.ca/Indigenous